



# Innovative partnerships in the Dutch-German cross-border health care

Hans Voordijk

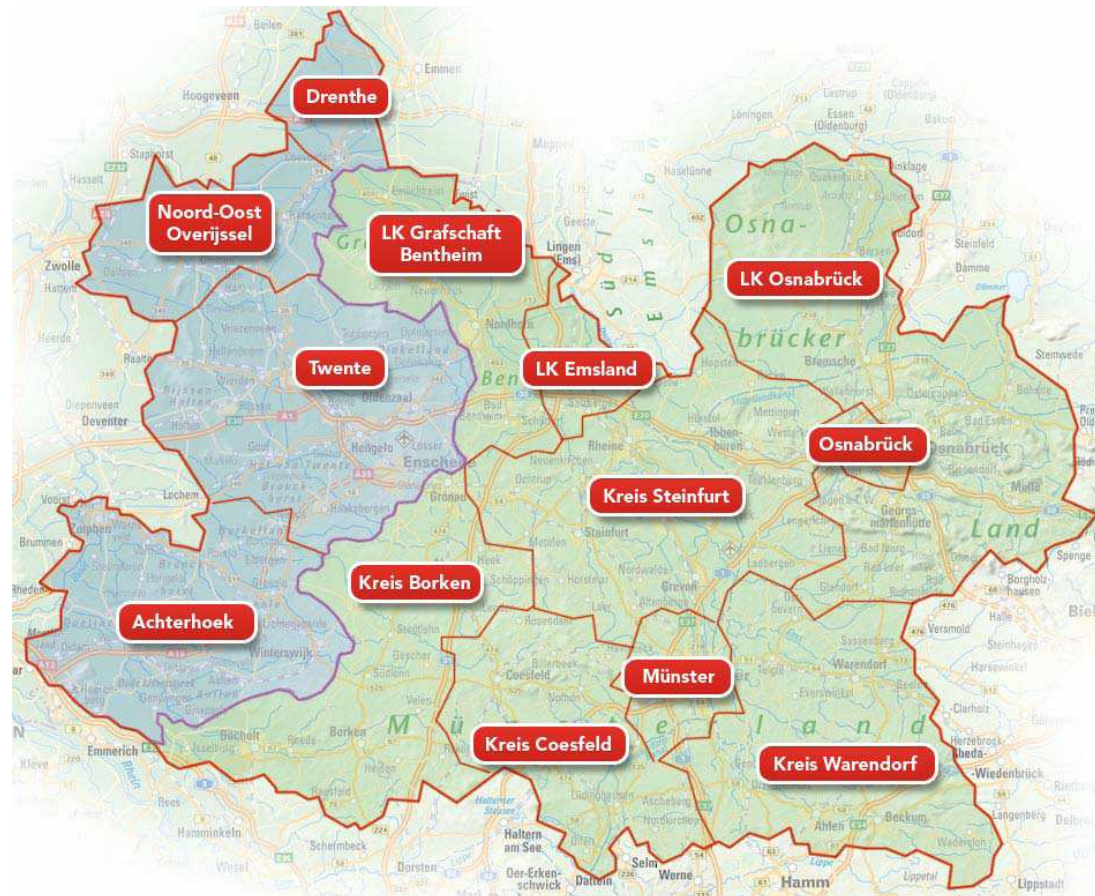
VGE Congres 2009

## Content

- *Trends*
- Major objective and research questions
- Development of scenario tools

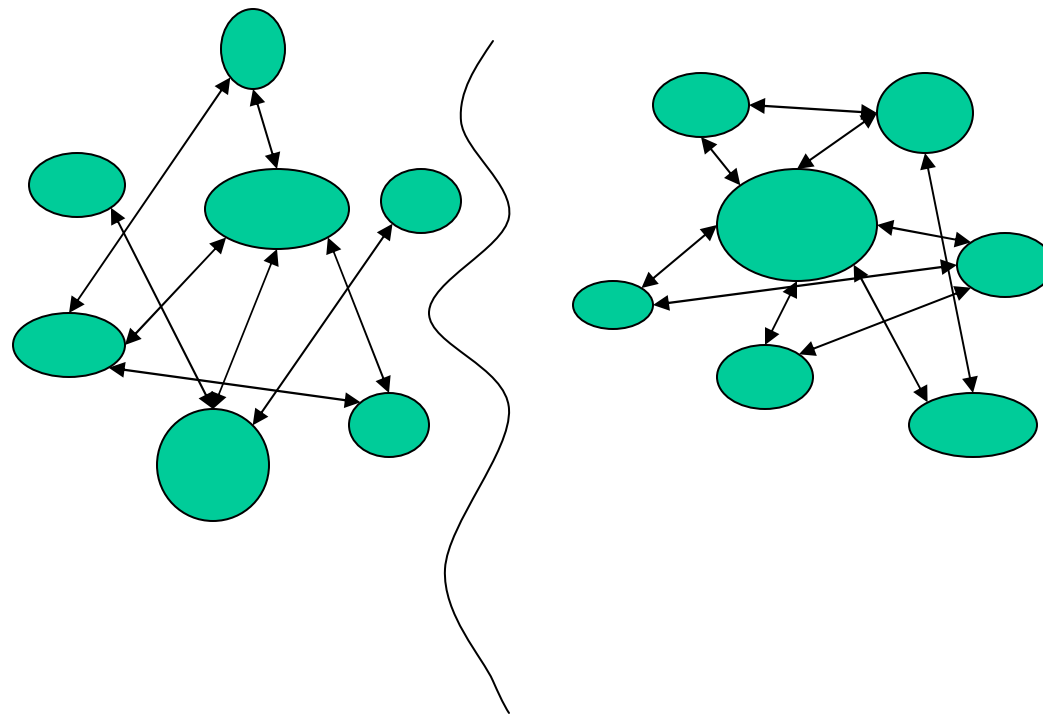


# The Euregion area



Source: ESG, 2006.

# Dutch and German healthcare: closed systems in this Euregion



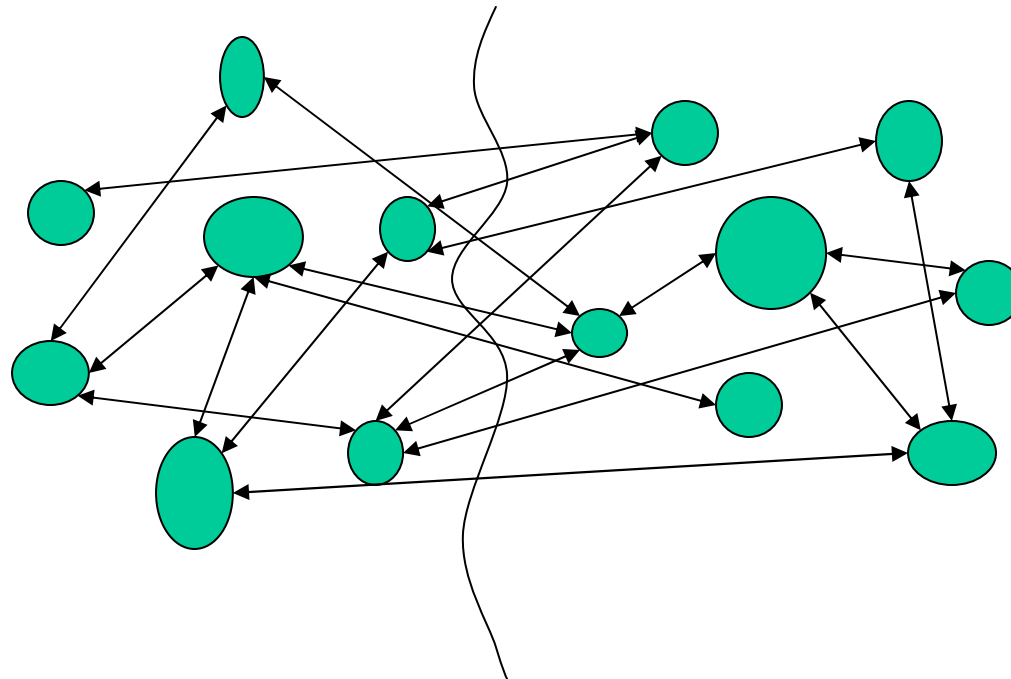
## Trends in the Dutch health system

- More self-steering organizations
- Increased entrepreneurship in care provision
- Demand driven care
- Alternative ways of financing
- Long term contracts

## Trends in the German health system

- Increasing power of health insurance organizations (→ „contractization“)
- Over-capacities in hospitals
- Integrated service networks introduced
- Further reductions in payments for health services, increasing costs

# Future situation: cross-border interaction between Dutch and German health providers



## Content

- Trends
- *Major objective and research questions*
- Development of scenario tools

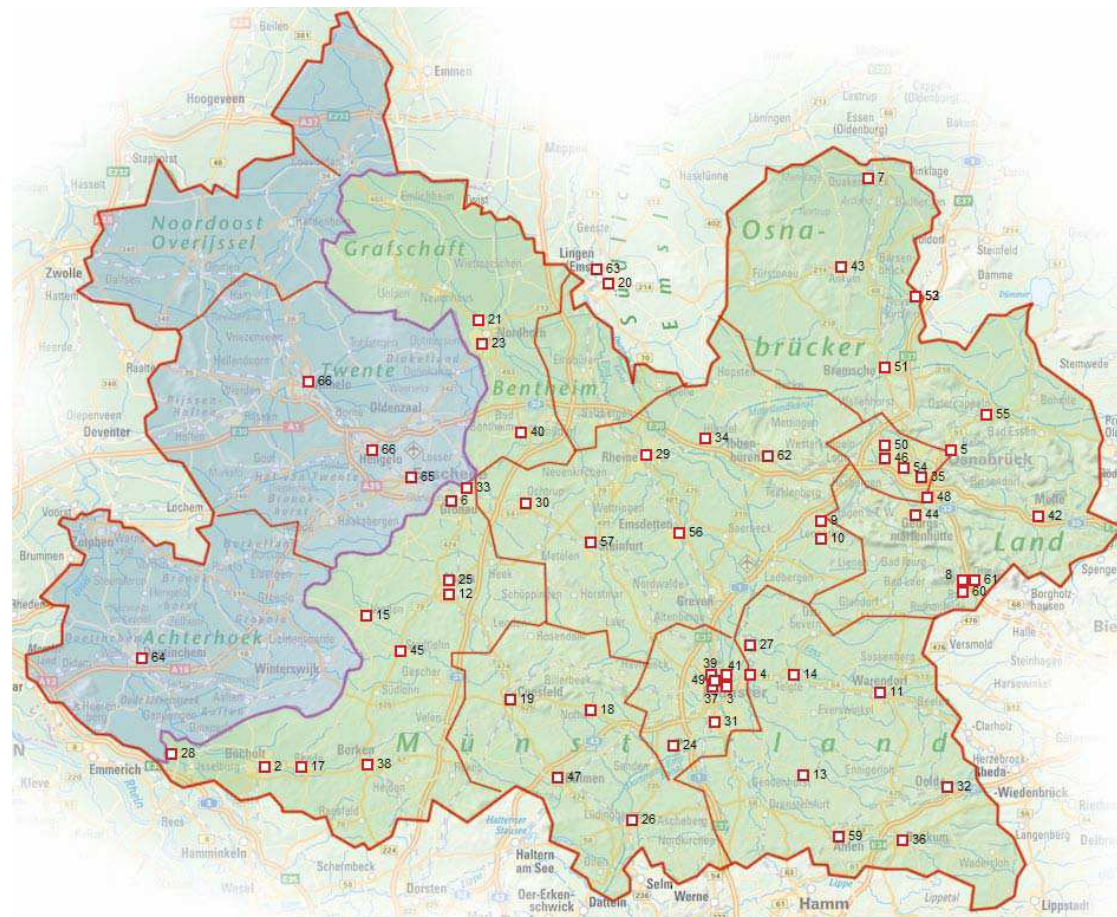
## Major objective of the Euregional research project

- To develop resources, methods and tools that allow us to identify and analyse the consequences of cross border healthcare in terms of required infrastructure and ICT

## Major research questions

1. What are possible future scenario's for Euregional healthcare facilities?
2. What are the consequences of these scenario's for supporting processes as ICT, infrastructure and purchasing?
3. What are enablers and barriers for the different scenario's?

# Hospitals in the Euregion

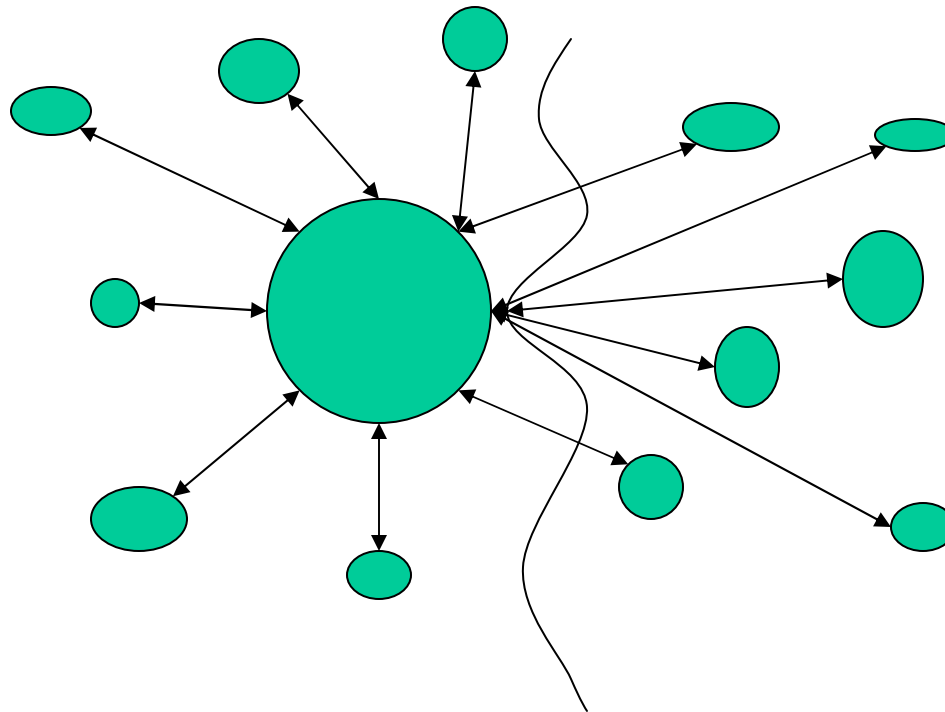


Source: ESG, 2006

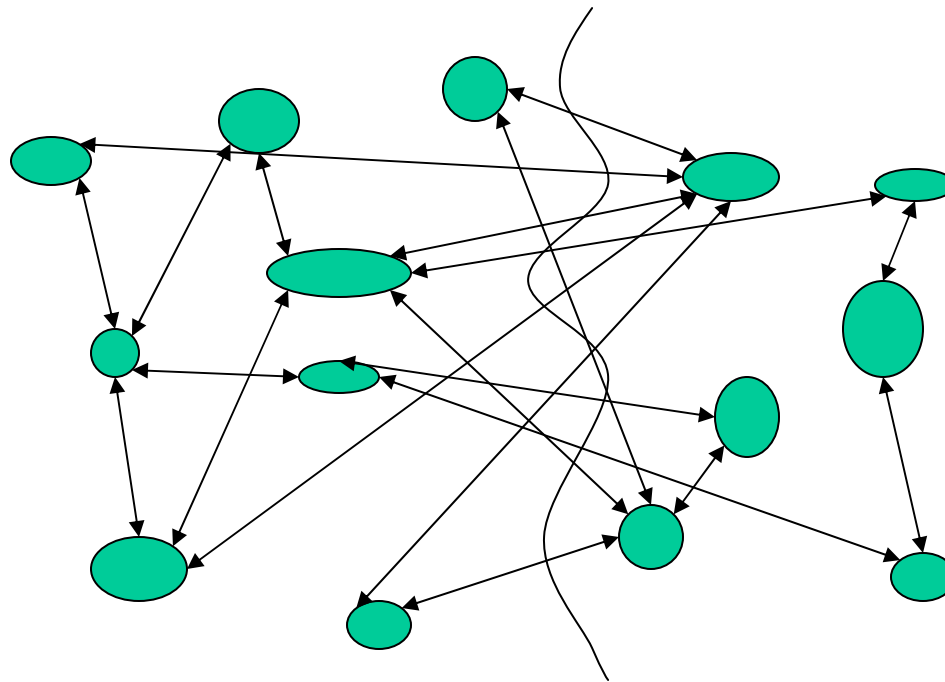
# 1. Possible future scenarios

- Scenario 1: a cross border centralized health system with one major hub
- Scenario 2: a cross border decentralized health system with a number of smaller care providers

# Scenario 1: centralized cross-border health network



## Scenario 2: decentralized cross-border health network



# Possible future scenarios

- Type of Partnerships
  - Centralized or decentralized network organization
  - Ancillary services, physical assets, and/or primary processes?
  - Temporary or strategic
  - Within care and/or with other businesses?

## Possible future scenarios

- Concepts for health care providers, supply chain networks, policy and patients.
- Risk management and contingency adaptability
- Economies of scale: bundling or partnering
- Flexibility:
  - strategic
  - operational

## 2. Consequences of scenarios

- Complementary investments needs in the Euregion
- Expected near future needs
  - infrastructure
  - ICT
  - purchasing

### 3. Enablers and barriers for different scenarios

- Financial models
- Legislation and institutional context
- IT and other related services

## Content

- Trends
- Major objective and research questions
- *Development of scenario tools*

## Development of scenario tools

- Euregional capacity planning tool
- Databases
- Tool for supporting policy decisions
- Combined expertise needed
  - information management
  - construction management
  - health sciences